



HOSTPLUS

Hostplus Self-Managed Invest for advisers.

Built by one of Australia's leading super funds, Hostplus SMI offers unique access to investment opportunities, real control, consistent performance, and a supportive experience.

Welcome to Hostplus SMI

We believe in the value of advice.
That's why we work closely with
advisers like you to help you get
the best retirement outcomes for
your clients.

Contents

Access opportunity.	4
Why Hostplus Self-Managed Invest?	4
Simplicity and control.	6
Why Hostplus SMI for advisers?	6
Scale and experience.	7
Why partner with Hostplus?	7
Expertise that delivers.	8
Our investment philosophy.	8
Investment options.	9
Daily liquidity across our investment options.	9
• Hostplus Balanced	10
• Hostplus Indexed Balanced	11
• Hostplus Infrastructure	12
• Hostplus Property	13
• Hostplus Australian Shares – Indexed	14
• Hostplus Diversified Fixed Interest – Indexed	15
• Hostplus International Shares – Emerging Markets	16
Rated by Lonsec.	17
Inside Hostplus SMI.	18
More information for advisers.	18
How Hostplus SMI works.	19
• Building our portfolios	20
• Managing risk and liquidity	21
• Responsible investment	22
• ESG integration	23
• Making a difference	24
Getting started.	25
Completing your adviser self-registration.	25
SMI and Xplan.	26
How to access Hostplus SMI data feeds in Xplan.	26

Access opportunity.

Why Hostplus Self-Managed Invest?

Hostplus Self-Managed Invest (SMI) makes it easy for your self-managed super fund (SMSF) clients to build strong and diversified portfolios that strive to deliver growth, income and a better future.

Give clients the best of both worlds

We're the first industry super fund to offer SMSF investors the flexibility of an SMSF while providing hard-to-access and unique high-performing investments.²

With Hostplus SMI your clients can invest through their own SMSF with us. You choose what their super is invested in, giving you and your clients total control over how they build a portfolio.

Discover the benefits for your clients

Hostplus SMI allows you to find reliable financial performance to support your SMSF clients' lives, plans and purpose.



Greater diversification
to protect your clients' portfolios.



More opportunity
to build your clients' portfolio value.



Investments that build
retirement income.



A unique alternative
to traditional defensive and growth investments.

2. Source: According to the SuperRatings Accumulation Fund Crediting Rate Survey – SR50 Balanced (60–76) Index, 31/12/21, our Balanced investment option is ranked #1 for returns over 10, 15 and 20-year periods. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

Great features for your SMSF clients

Hostplus SMI makes it easy for you and your SMSF clients to build strong portfolios that deliver growth, income and a better future.

Access to unique assets

Listed and unlisted investments previously only available to Hostplus members as part of our diversified balanced option, including:



Unlisted domestic and international property
(institutional grade)



Unlisted infrastructure



Private equity and venture capital

Multiple investment options to choose from

Giving your clients access to a wide range of some of our most popular assets and investment strategies.

Pre-mixed

- Hostplus Balanced
- Hostplus Indexed Balanced

Sector-specific

- Hostplus Infrastructure
- Hostplus Property
- Hostplus Australian Shares – Indexed
- Hostplus Diversified Fixed Interest – Indexed
- Hostplus International Shares – Emerging Markets



Market-leading investment returns

Including our #1 ranked Balanced investment option for returns over 10, 15 and 20-year periods.³

\$10k Low initial investment plus daily liquidity

So you can invest the way you want to.

\$165 p.a. Admin fee plus Trustee fee* of 0.0155% p.a. of your account balance

\$240 Joining fee



Simple, digital application and experience

For no-hassle admin.

3. According to the SuperRatings Accumulation Fund Crediting Rate Survey – SR50 Balanced (60-76) Index, 31/12/21, our Balanced investment option is ranked #1 for returns over 10, 15 and 20-year periods. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund. *For further information about the Trustee fee, go to the Additional Information Brochure available from hostplus.com.au/smi.

Simplicity and control.

Why Hostplus SMI for advisers?

Hostplus SMI simplifies the process of finding and managing great investment opportunities for your SMSF clients. It's easy for advisers to understand and work with, taking all the hassle out of administration, compliance and reporting.



Simple for advisers to work with

So you can spend more time on your clients and your business.



Easy, digital application and management

Through our adviser portal.



An easier approach to reporting and compliance

Saving you time and hassle.



A complete view of your clients' portfolios

Our comprehensive, integrated reporting gives you a complete view of your clients' portfolios.



Tools and resources to boost your effectiveness

Including webinars and world-class global and domestic research.

Scale and experience.

Why partner with Hostplus?

As one of Australia's largest super funds⁴, we have a long history of exceeding our investment goals – using our scale, expertise and experience to support your SMSF clients' life, plans and purpose.

1.3m
members (approx)

Over

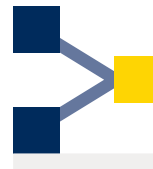
\$66bn
in funds under management (approx)
as at 30 June 2021



#1
ranking
for our Balanced investment option for returns over 10, 15 and 20-year periods.⁵

World-class asset managers

From our in-house team plus IFM Investors, BlackRock, Wellington, ISPT and Bridgewater.



10- to 20-year investment strategies
Long-term thinking that really delivers.

Multi-awarded

Hostplus SMI is a multi award-winning investment innovation for SMSFs, recognised by a range of leading independent ratings agencies and research houses.



SuperRatings' Best New Innovation Award 2020



Money Magazine's Best Innovative Super Service Award 2020



Canstar's Innovation Excellence Award 2020

The Canstar 2020 Innovation Excellence Award was received in 2020 for Hostplus Self-Managed Invest. SuperRatings does not issue, sell, guarantee or underwrite this product. Go to superratings.com.au for details of its criteria. Awards and ratings are only one factor to be taken into account when choosing a superannuation fund.

4. Source: APRA Annual fund-level Superannuation Statistics June 2020, issued 16 December 2020 based on total assets under management.
5. Source: According to the SuperRatings Accumulation Fund Crediting Rate Survey – SR50 Balanced (60-76) Index, 31/12/21, our Balanced investment option is ranked #1 for returns over 10, 15 and 20-year periods. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

Expertise that delivers.

Our investment philosophy

Our approach to investing is driven by our strong, diverse and proven investment beliefs. That's why our investment portfolio looks different – and historically performs well.

Key principles that shape how we build portfolios

1. They should be well diversified to produce returns and reduce risk.
2. They should provide a healthy income stream from a range of sources to support returns, given our expectations for low capital growth across asset classes.
3. They should focus on active management, because in a low-return world, any additional returns that can be generated by actively selecting assets and managing risk will be highly valuable.
4. Each of our investment options follows its own distinct investment strategy and is designed to help your clients achieve a certain investment objective for the level of risk they prefer.

Read more about our portfolio construction on page 20.

Key ways we're different

1. **We're long term:** Our predominantly young membership allows us to invest for the long term.
2. **We have firepower:** Our large net cashflow gives us the firepower to quickly take advantage of investment opportunities.
3. **We're well positioned:** Because of our long-term focus, we have a high tolerance for illiquid assets that perform, such as unlisted property, infrastructure and private equity.
4. **We're diversified:** Our comprehensive diversification allows us to better control and mitigate risks.
5. **We're resilient:** Our resilient investment strategy means we can quickly recover from adverse market events.
6. **We're connected:** We outsource our investment management because it's in our investors' best interests to take advantage of the expertise and quality services available through our external investment managers and investment consultant, JANA.

Investment options.

Daily liquidity across our investment options

Our SMI investment options give you and your clients access to a wide range of assets and investment strategies. Importantly, each investment option offers daily liquidity and a low initial investment amount. So your clients enjoy the comfort and flexibility to invest when and how they want – and the freedom to access funds when they need to.

Style of investment	Name of investment option
<p>Pre-mixed</p> <p>Diversified options invested across a wide range of asset classes.</p>	<p>Hostplus Balanced</p> <p>A highly diversified, actively managed portfolio with a high proportion of unlisted assets such as property, infrastructure and private equity.</p> <p>Hostplus Indexed Balanced</p> <p>Our lowest cost diversified portfolio – passively managed to target index-like returns.</p>
<p>Sector-specific</p> <p>Investment options that target assets in specific industries likely to perform well over the long term.</p>	<p>Hostplus Infrastructure</p> <p>A diversified portfolio of unlisted Australian and global infrastructure assets typically unavailable to SMSF or retail investors, generating a strong mix of cash yield and capital growth.</p> <p>Hostplus Property</p> <p>A diversified portfolio of quality Australian and international unlisted property assets, generating income and capital growth.</p> <p>Hostplus Australian Shares – Indexed</p> <p>A diversified investment portfolio of Australian shares, through one of the largest and most experienced Australian fund managers, IFM investors.</p> <p>Hostplus Diversified Fixed Interest – Indexed</p> <p>Provides exposure to a diversified investment portfolio of fixed interest investments, through one of the largest and most experienced Australian and global fund managers: Blackrock.</p> <p>Hostplus International Shares – Emerging Markets</p> <p>A diversified investment portfolio consisting of attractive emerging market equities. This option is actively managed by some of the largest and most experienced global emerging market fund managers including Northcape Capital, Neuberger Berman and Ninety One Asset Management.</p>

More information on each investment option can be found on pages 11-16.

Pre-mixed.

Hostplus Balanced

Our 'flagship' default investment option for superannuation members – with industry-leading returns – is now available to SMSF investors.



RANKED #1 - performing fund for returns over 10, 15 and 20-year periods

Overview

With 76% of its investments in growth assets, Hostplus Balanced is actively managed across a highly diversified range of asset classes, including listed equity, property, infrastructure, credit, alternatives, private equity and venture capital.

World-class investment managers

Managed by some of the world's largest and most experienced asset managers, including IFM Investors, Baillie Gifford, ISPT and First Sentier. For a full list of our investment managers please refer to hostplus.com.au/smi.

This option may suit

SMSF investors who want an extensively diversified, actively managed investment portfolio over a medium to long-term investment horizon.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year. 3. Performance records for the SMI Balanced option start on 27 Nov 2017. Investment returns prior to that date reflect the returns of the identically named (non-SMI) Hostplus investment option, which follows the same investment strategy. Not all investment options will have returns reported for each period due to varying launch dates. These returns are not used for crediting returns to your account. Net investment returns represent the rate of return on investments, net of investment-related fees, costs and taxes. The declared net investment returns can be positive or negative. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

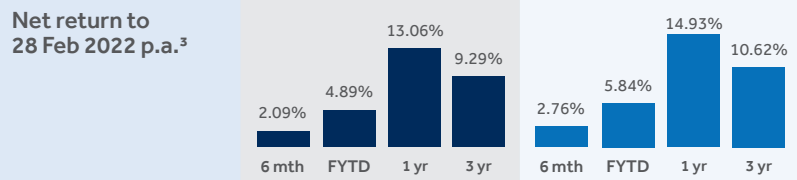
Investment style A diversified, actively managed investment portfolio, including some growth assets and some lower risk investments.

Level of investment risk¹ Very low **Medium to high** Very high

Likelihood of negative returns¹ 3 to less than 4 years out of every 20 years

Return target p.a. on average	Accumulation		Pension	
	Over 10 yrs CPI + 3.0%	Over 20 yrs CPI + 4.0%	Over 10 yrs CPI + 3.5%	Over 20 yrs CPI + 5.0%

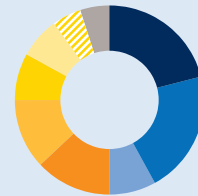
Minimum suggested time frame² 5 years +



Net return since SMI inception to 28 Feb 2022 p.a.³ **8.42%** (27 Nov 2017) vs **9.57%** (27 Nov 2017)

Net return since super fund inception to 28 Feb 2022 p.a. **8.98%** (1 Mar 1988) vs **10.25%** (19 Sep 2009)

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Listed equities	Australian equities	21%	10-40%
	International equities – Developed markets	21%	10-40%
	International equities – Emerging markets	8%	0-15%
Unlisted assets	Property	13%	0-30%
	Infrastructure	12%	0-30%
	Private equity	8%	0-20%
	Credit	7%	0-20%
	Alternatives	5%	0-20%
Bonds and cash	Diversified fixed interest	0%	0-20%
	Cash	5%	0-15%

Growth / defensive asset mix 76% growth / 24% defensive

Pre-mixed.

Hostplus Indexed Balanced

One of the lowest cost diversified portfolios available – passively managed to target index-like returns.

Overview

Hostplus Indexed Balanced is globally diversified across international equities (partially hedged to reduce the amount of foreign currency exposure), Australian equities, global fixed interest, Australian fixed interest and cash. The benchmarks used for this option include:

- S&P/ASX 200 Accumulation Index
- MSCI World ex-Australia Index
- Barclays Global Aggregate Index (hedged in AUD with net dividends reinvested)
- Bloomberg AusBond Composite All Maturities Index
- Bloomberg AusBond Bank Bill Index.

World-class investment managers

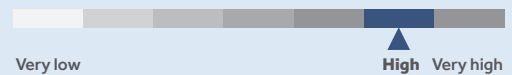
Managed by some of the world's largest and most experienced asset managers, including IFM Investors and BlackRock. For a full list of our investment managers please refer to hostplus.com.au/smi.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year. 3. Performance records for the SMI Indexed Balanced option start on 27 Nov 2017. Investment returns prior to that date reflect the returns of the identically named (non-SMI) Hostplus investment option, which follows the same investment strategy. Not all investment options will have returns reported for each period due to varying launch dates. These returns are not used for crediting returns to your account. Net investment returns represent the rate of return on investments, net of investment-related fees, costs and taxes. The declared net investment returns can be positive or negative. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

Investment style

A diversified, passively managed investment portfolio, including some growth assets and some lower risk investments.

Level of investment risk¹

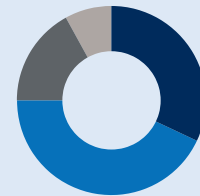


Likelihood of negative returns¹

4 to less than 6 years out of every 20 years

	Accumulation		Pension	
	Over 10 yrs CPI + 1.5%	Over 20 yrs CPI + 2.5%	Over 10 yrs CPI + 2.0%	Over 20 yrs CPI + 3.5%
Return target p.a. on average				
Minimum suggested time frame ²	5 years +		5 years +	
Net return to 28 Feb 2022 p.a. ³				
Net return since SMI inception to 28 Feb 2022 p.a. ³	7.27% (27 Nov 2017)		8.15% (27 Nov 2017)	
Net return since super fund inception to 28 Feb 2022 p.a.	8.36% (1 Dec 2010)		9.28% (1 Dec 2010)	

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Listed equities	Australian equities	32%	25-55%
	International equities – Developed markets	43%	25-55%
	International equities – Emerging markets	0%	0-10%
Bonds and cash	Diversified fixed interest	17%	10-30%
	Cash	8%	0-20%

Growth / defensive asset mix

75% growth / 25% defensive

This option may suit

SMSF investors who want a low-cost, passively managed, diversified portfolio with a proven track record.

Sector-specific.

Hostplus Infrastructure

A diversified portfolio of unlisted Australian and global infrastructure assets, actively managed to generate a strong mix of cash yield and capital growth.

Overview

Hostplus Infrastructure invests in tangible assets usually not available to SMSF or retail investors. Additionally, Hostplus identifies high-value assets to co-invest directly in, reducing costs and providing exposure to quality assets that will drive long-term returns.

These assets are good for long-term investors because they offer:

- Stable income over a long time frame
- Inflation protection, with revenue linked to inflation and economic growth
- Long-term (up to 50+ years) investments
- Essential services offering monopolistic benefits and high barriers to entry.

World-class investment managers

Managed by some of the world's largest and most experienced investment managers, such as IFM, QIC and First Sentier. For a full list of our investment managers please refer to hostplus.com.au/smi.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year. 3. Performance records for the SMI Infrastructure option start on 27 May 2019. Investment returns prior to that date reflect the returns of the identically named (non-SMI) Hostplus investment option, which follows the same investment strategy. Not all investment options will have returns reported for each period due to varying launch dates. These returns are not used for crediting returns to your account. Net investment returns represent the rate of return on investments, net of investment-related fees, costs and taxes. The declared net investment returns can be positive or negative. 4. Investment managers may invest a proportion of this option's assets in cash for management purposes from time to time. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

Investment style

Long-term direct investment option that invests in tangible infrastructure assets, such as airports, seaports, toll roads, renewable energy and utilities, across Australia.⁴

Level of investment risk¹



Likelihood of negative returns¹

3 to less than 4 years out of every 20 years

Return target p.a. on average	Accumulation		Pension																
	Over 10 yrs CPI + 2.0%	Over 20 yrs CPI + 2.5%	Over 10 yrs CPI + 2.5%	Over 20 yrs CPI + 3.5%															
Minimum suggested time frame ²	5 years +		5 years +																
Net return to 28 Feb 2022 p.a. ³	<table border="1"> <thead> <tr> <th>Option</th> <th>6 mth</th> <th>FYTD</th> <th>1 yr</th> <th>3 yr</th> </tr> </thead> <tbody> <tr> <td>Accumulation</td> <td>6.14%</td> <td>6.65%</td> <td>11.85%</td> <td>N/A</td> </tr> <tr> <td>Pension</td> <td>6.93%</td> <td>7.51%</td> <td>13.40%</td> <td>N/A</td> </tr> </tbody> </table>				Option	6 mth	FYTD	1 yr	3 yr	Accumulation	6.14%	6.65%	11.85%	N/A	Pension	6.93%	7.51%	13.40%	N/A
Option	6 mth	FYTD	1 yr	3 yr															
Accumulation	6.14%	6.65%	11.85%	N/A															
Pension	6.93%	7.51%	13.40%	N/A															
Net return since SMI inception to 28 Feb 2022 p.a. ³	6.92% (27 May 2019)		7.83% (27 May 2019)																

Strategic Asset Allocation



Asset class	Benchmark	Range %
Unlisted assets Infrastructure	100%	0-100%

Growth / defensive asset mix

60% growth / 40% defensive

This option may suit

Patient SMSF investors seeking highly restricted, global, unlisted, institutional-grade infrastructure assets and investment managers, or investors looking for diversification and low volatility.

Sector-specific.

Hostplus Property

An actively managed diversified portfolio of high-quality, institutional-grade Australian and international property assets, generating income and capital growth.

Overview

Property offers diversified portfolios across the industrial, retail, residential and commercial property sectors – directly or through property trusts – and backed by best-in-class sustainability programs benchmarked against key industry-approved ESG attributes from Green Star, NABERS and GRESB.

This option offers consistent income through rents from a range of tenants, allowing your clients to diversify their portfolios and help reduce risk.

World-class investment managers

Managed by some of the world's largest and most experienced investment managers, such as ISPT, Charter Hall and Lend Lease. For a full list of our managers please refer to hostplus.com.au/smi.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year. 3. Performance records for the SMI Property option start on 27 May 2019. Investment returns prior to that date reflect the returns of the identically named (non-SMI) Hostplus investment option, which follows the same investment strategy. Not all investment options will have returns reported for each period due to varying launch dates. These returns are not used for crediting returns to your account. Net investment returns represent the rate of return on investments, net of investment-related fees, costs and taxes. The declared net investment returns can be positive or negative. Past performance is not a reliable indicator of future performance and should never be the sole factor considered when selecting a superannuation fund.

Investment style A diversified, actively managed investment portfolio, including a higher proportion of defensive assets.



Likelihood of negative returns¹ 4 to less than 6 years out of every 20 years

	Accumulation		Pension	
	Over 10 yrs	Over 20 yrs	Over 10 yrs	Over 20 yrs
Return target p.a. on average	CPI + 2.0%	CPI + 2.0%	CPI + 2.0%	CPI + 3.0%
Minimum suggested time frame²	7 years +		7 years +	
Net return to 28 Feb 2022 p.a.³				
Net return since SMI inception to 28 Feb 2022 p.a.³	7.76% (27 May 2019)		8.61% (27 May 2019)	
Net return since super fund inception to 28 Feb 2022 p.a.	7.58% (1 Jul 2001)		8.55% (19 Sep 2009)	

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Unlisted assets	Property	100%	0-100%

Growth / defensive asset mix 30% growth / 70% defensive

This option may suit

SMSF investors seeking stable, long-term returns underpinned by a reliable income stream and capital growth.

Sector-specific.

NEW OPTION

Hostplus Australian Shares – Indexed

A diversified investment portfolio of Australian shares, through one of the largest and most experienced Australian fund managers, IFM investors.

Overview

Gain exposure to a diversified investment portfolio of Australian shares, through one of the largest and most experienced Australian fund managers, IFM investors. This indexed-enhanced option targets index-like returns and seeks to add incremental value over the ASX200. It uses strategies such as risk-controlled trading around index changes and capital events, and proprietary trading, to exploit market inefficiencies.

Add value to your SMSF via the ASX200 Index with the Hostplus SMI Australian Shares – Indexed option.

World-class investment management

IFM Investors is a globally renowned Australian investment manager. With over 20 years' experience in managing infrastructure investments, IFM draws on a global team of experts that offers wide specialisation.

Investment style A diversified investment portfolio of Australian shares, through one of the largest and most experienced Australian fund managers, IFM investors.

Level of investment risk¹  Very low Very high

Likelihood of negative returns¹ 4 to less than 6 years out of every 20 years

	Accumulation	Pension
Return target p.a. on average	Over 20 yrs CPI + 3.5%	Over 20 yrs CPI + 5.0%
Minimum suggested time frame²	5 years +	5 years +

Note: Hostplus Australian Shares – Indexed established 18 March 2022. See the latest SMI investment returns on the [Hostplus website](#).

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Listed equities	Australian Shares	100%	100-100%

Growth / defensive asset mix 100% growth / 0% defensive

This option may suit

Eligible investors with a five years plus investment horizon in pursuit of exposure to a highly diversified portfolio of companies listed on the Australian Securities Exchange. This option is designed for members with a primary focus on minimising fees. It uses an indexed enhanced strategy based upon established market index and then seeks to add modest value by exploiting market inefficiencies. This option aims to achieve capital growth and income growth via dividends over the long term.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year.

Sector-specific.

NEW OPTION

Hostplus Diversified Fixed Interest – Indexed

Provides exposure to a diversified investment portfolio of fixed interest investments, through one of the largest and most experienced Australian and global fund managers: Blackrock.

Overview

Hostplus' Diversified Fixed Interest – Indexed option provides exposure to a diversified investment portfolio of fixed interest investments, through one of the largest and most experienced Australian and global fund managers: Blackrock. You will gain access to a broader opportunity set with exposure to different risk profiles and corporate debt across multiple countries. Targeting a higher yield than a 50/50 benchmark (60% global bonds, 40% Aussie bonds), this portfolio targets index-like returns and aims to provide capital stability and a return above the cash rate for your SMSF.

World-class investment management

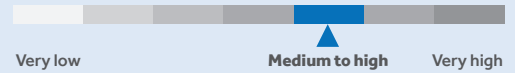
Blackrock is a leader in investment management, risk management and advisory services worldwide. The fund manager is currently the world's largest asset manager, with US\$10 trillion in assets under management as of January 2022.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year.

Investment style

A diversified investment portfolio of fixed interest investments, through one of the largest and most experienced Australian and global fund managers: Blackrock.

Level of investment risk¹



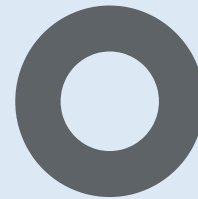
Likelihood of negative returns²

3 to less than 4 years out of every 20 years

	Accumulation	Pension
Return target p.a. on average	Over 20 yrs CPI -0.5%	-
Minimum suggested time frame ²	2 years +	2 years +

Note: Hostplus Diversified Fixed Interest – Indexed established 18 March 2022. See the latest SMI investment returns on the [Hostplus website](#).

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Bonds and cash	Diversified Fixed Interest	100%	100-100%

Growth / defensive asset mix

0% growth / 100% defensive

This option may suit

Eligible investors with a two years plus investment horizon in pursuit of exposure to a portfolio of Australian and international government bonds and other investment grade debt. This option is designed for investors with a primary focus on minimising fees. It uses an indexed-enhanced strategy based upon an established market index and then seeks to add modest value by exploiting market inefficiencies. This option aims to provide capital stability and a return above cash over a market cycle.

Sector-specific.

NEW OPTION

Hostplus International Shares – Emerging Markets

A diversified investment portfolio consisting of attractive emerging market equities. This option is actively managed by some of the largest and most experienced global emerging market fund managers including Northcape Capital, Neuberger Berman and Ninety One Asset Management.

Overview

A diversified investment portfolio consisting of attractive emerging market equities. The International Shares – Emerging Markets option is actively managed by some of the largest and most experienced global emerging market fund managers including Northcape Capital, Neuberger Berman and Ninety One Asset Management. It also uses fund managers focused exclusively on Asia and China. These emerging economies are expected to deliver above-average growth compared to developed economies over the long term, driven by young demographics, an emerging middle class consumer base and quick adaptation of new technology.

World-class investment management

Global investment managers Northcape Capital, Neuberger Berman and Ninety One Asset Management have proud records of achieving strong outperformance for their clients.

1. The level of investment risk is based on an industry-wide Standard Risk Measure that shows the number of expected negative annual returns over a 20-year period. 2. The minimum suggested time frame is based on the option's risk and return profile, volatility and likelihood of negative annual returns in any one year.

Investment style A diversified investment portfolio consisting of attractive emerging market equities.



Likelihood of negative returns¹ 4 to less than 6 out of every 20 years

	Accumulation	Pension
Return target p.a. on average	Over 20 yrs CPI + 4.0%	Over 20 yrs CPI + 5.0%
Minimum suggested time frame²	5 years +	5 years +

Note: Hostplus International Shares - Emerging Markets established 18 March 2022. See the latest SMI investment returns on the [Hostplus website](#).

Strategic Asset Allocation



	Asset class	Benchmark	Range %
Listed equities	International Shares – Emerging Markets	100%	100-100%

Growth / defensive asset mix 100% growth / 0% defensive

This option may suit

Eligible investors with a five years plus investment horizon in pursuit of exposure to a highly diversified portfolio of companies listed on international stock exchanges within emerging market countries. This actively managed option aims to outperform the market by carefully selecting which companies of all sizes to buy and sell. This option aims to achieve capital growth and income growth via dividends over the long term. This Option is less diversified than the Fund's Default Option and has a higher risk and return profile.

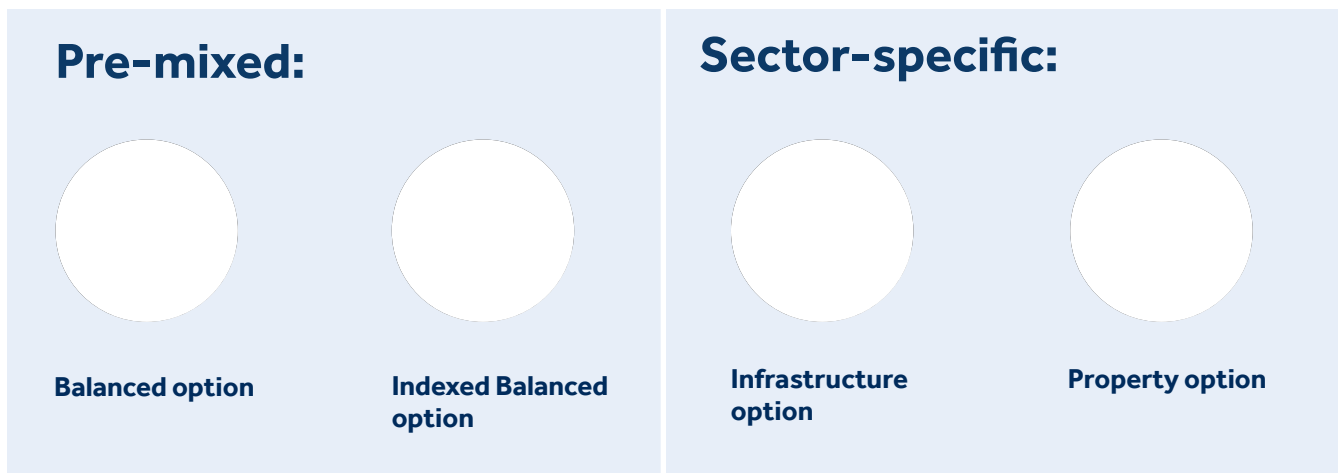
Rated by Lonsec.

Lonsec is Australia's longest established superannuation research, ratings and consulting company. They undertake rigorous analysis on over 600+ superannuation products, covering more than \$1.7 trillion in superannuation savings. Their ratings reflect the ability of the Fund to deliver value for money to members and investors encompassing investment performance, fees and member services.

Ratings definitions

Lonsec's rating system designates financial products under the categories of Highly Recommended, Recommended, Investment Grade, Fund Watch, Redeem and Screened Out.

These ratings reflect Lonsec's degree of conviction in the financial products' ability to generate risk-adjusted returns in line with relevant objectives.



The **Recommended** rating indicates that Lonsec has strong conviction the financial product can generate risk-adjusted returns in line with relevant objectives.

The Lonsec Ratings (assigned as follows: Hostplus Balanced Option – March 2022; Hostplus Indexed Balanced Option – March 2022; Hostplus Property PST – March 2022; Hostplus infrastructure PST – March 2022) presented in this document are published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421445. The Ratings are limited to "General Advice" (as defined in the Corporations Act 2001 (Cth)) and based solely on consideration of the investment merits of the financial products. Past performance information is for illustrative purposes only and is not indicative of future performance. They are not a recommendation to purchase, sell or hold Hostplus products, and you should seek independent financial advice before investing in these products. The Ratings are subject to change without notice and Lonsec assumes no obligation to update the relevant documents following publication. Lonsec receives a fee from the Fund Manager for researching the products using comprehensive and objective criteria. For further information regarding Lonsec's Ratings methodology, please refer to our website at www.lonsecresearch.com.au/research-solutions/our-ratings. Ratings are only one factor to be taken into account when deciding whether to invest in a financial product.

Inside Hostplus SMI.

**More information
for advisers**



How Hostplus SMI works.

A general overview

Hostplus SMI invests through Hostplus' Pooled Superannuation Trust structure, so your clients' money is pooled with over one million other Hostplus members and investors.

Each investment option is divided into units, which are allocated based on the value of your investment and the relevant unit price.

- Hostplus SMI is a tax-paid investment vehicle. This means the declared unit price for each investment option includes a provision for tax owing on any investment income and capital gains, as well as entitlements to tax credits (i.e. imputation credits).
- You can choose to buy units in either the accumulation or pension (retirement) phase, for each investment option. This will ensure the right tax treatment is applied, as units in each phase are taxed at a different rate.
- All investment income is reinvested back into your account, rather than being distributed.
- Our online portal provides regular portfolio information and reporting at the touch of a button.

You can find more information on managing liquidity, valuations, redemptions and switching on page 21.

Product details

Minimum initial investment	\$10,000
Minimum additional investment (per option)	\$5,000
Minimum ongoing account balance amount¹	\$10,000
Minimum switch amount (per option)²	\$5,000
Minimum redemption amount (per option)²	\$5,000

Maximum investment

Unlimited. The Trustee reserves the right to decline any application and additional investments at its absolute discretion.

Unit pricing

Calculated each national business day (T) and made available at hostplus.com.au/smi-investment-returns at midday T+2 on every national business day.

Product fees

Joining fee:

\$240 deducted from your initial application amount.

Administration fee:

\$165 p.a. plus Trustee fee* of 0.0155% p.a. of your account balance.

Investment fee:

Refer to the Hostplus Self-Managed (SMI) Product Disclosure Statement.

For full details of the fees and costs, including definitions of each fee and cost, please refer to the Hostplus Self-Managed Invest (SMI) Product Disclosure Statement (PDS) and the Additional Information Brochure available at hostplus.com.au/smi.

1. Subject to market movement. When investor's balance falls below \$2,000, a request may be made by the Trustee to top up or withdraw the balance in full.

2. Switches and withdrawals may be accepted below the minimum limit where the balance of an option has fallen below that minimum limit due to market movement.

Building our portfolios

We understand how important it is to keep your clients' financial goals on track – leading up to and right through retirement. Here are the nuts and bolts of how we deliver.

Portfolio construction with JANA

Our team works closely with our investment consultant, JANA, to create the Hostplus SMI portfolios. We'll consider the following when we're creating each option:

- The amount we allocate to each asset class, country or sector
- Investment managers
- How much each investment manager is allocated
- Which assets we will co-invest in directly
- The level of investment risk for each asset, investment manager or asset class.

World-class investment managers

We outsource our investment management because it's in investors' best interests to benefit from the expertise available through our external investment managers and investment consultant, JANA.

We have strict guidelines for selecting managers for our portfolios, including:

- Investment managers must always align with our core investment philosophy
- Their costs must be reasonable
- They must deliver competitive performance
- They're subject to regular monitoring and performance review against specific objectives.

We will remove an investment manager due to poor investment performance, a change in key personnel, a change in a manager's style or if they no longer align with Hostplus' SMI investment strategies.

Asset allocation for Hostplus SMI

- Each of the investment options follows its own distinct investment strategy, including how much it allocates to each asset class, country or sector.
- We decide where to invest each option's assets based on in-depth analysis and research.
- We regularly review asset allocation settings in line with our economic outlook.

Investment governance

For more information on Hostplus' investment governance, please visit hostplus.com.au/investment/investment-governance.

Managing risk and liquidity

Hostplus is a highly liquid fund, giving investors confidence they can access their money when they need to.

The size and distinctive character of our Fund lets us offer daily liquidity for each of the Hostplus SMI investment options, even though some of the underlying assets are 'illiquid', or not easily accessible.

- We actively monitor risks across our investments, including market risks, interest rate risks, liquidity risks, derivative risks and operational risks.
- We work with our investment consultant and risk team to analyse these risks and position our portfolios to limit them where possible.
- Each investment option has different risk characteristics and volatility, and is thoroughly 'stress tested' every year under a range of market-driven actual and hypothetical scenarios.

We use the Standard Risk Measure* to help investors compare investment options. This measure estimates the number of negative investment returns over a 20-year period and categorises each investment option on a scale from very low risk to very high risk.

Investors should still make sure they're comfortable with the risks and potential losses associated with their chosen investment option.

Redemptions and switching

The minimum investment withdrawal or switch is \$5,000 per investment option, subject to the ongoing balance requirement of \$5,000 per option.

No switching fee applies to any of the Hostplus SMI investment options.

Valuations

Hostplus SMI's assets are valued in line with our valuation policy. Under this framework:

- Listed equities are valued daily, while valuations for unlisted assets are conducted more frequently than annually (i.e. typically quarterly or semi-annually)
- All assets should be subject to independent valuation
- Where feasible, valuers will be rotated so that the same party does not value a particular asset over a period greater than three years in most circumstances.

In valuing the assets for each Hostplus SMI investment option, we allow for the following factors: expense recoveries, investment costs, transaction costs, and income tax.

This valuation is then divided by the total units held in each option. Unit prices rise and fall with movements in the value of underlying assets. A copy of our valuation policy is available on our website at hostplus.com.au/investment/investment-governance#valuations-policy

*The Standard Risk Measure (SRM) is a guide as to the likely number of negative annual returns expected over any 20-year period. Developed by the Financial Services Council (FSC) and The Association of Superannuation Funds of Australia (ASFA).

Responsible investment

Our goal is to deliver the best retirement outcomes for our members and investors – this responsibility guides every decision we make.

Responsible investment is an important part of our investment approach that helps us better manage risk and get the best outcomes for our members and investors. Our approach is based on four pillars:



Active ownership

Using our position to positively influence company behaviour and performance.



Building Australia's future

Investing in projects that improve the world and deliver investment performance.



Environmental, social and governance (ESG) integration

Setting our asset allocation through an ethical framework.



Member and investor values

Understanding what's important to our members and investors.

Our Responsible Investment Policy can be found on our website at hostplus.com.au/investment/investment-governance

ESG integration

We're committed to ESG integration across all asset classes – because it's good for the world and good for your clients' investments.

We consider ESG factors as part of our annual strategic asset allocation process and in setting investment objectives.

As part of the investment manager selection and review process, we work with JANA to review each investment manager's ability to integrate ESG risks and opportunities into their investment decision-making process.

ESG factors considered may include:

Environmental	Social	Governance
<ul style="list-style-type: none"> • Climate change • Pollution and waste • Resource depletion • Biodiversity • Land use changes 	<ul style="list-style-type: none"> • Human rights • Labour rights • Health and safety • Employee relations • Human capital management • Aboriginal and Torres Strait Islander rights and relations • Local communities' relations • Consumer protection 	<ul style="list-style-type: none"> • Board structure, size, diversity, skills and independence • Executive remuneration • Shareholder rights • Corporate culture and ethics • Bribery and corruption • Risk management • Lobbying • Tax strategy

Making a difference

We're making it count when it comes to investing for the future of our members and investors – and the world around us.

Active ownership

We're active in our company engagement and proxy voting because we want to positively influence company behaviour and long-term returns.

We prefer to create change within companies through engagement rather than divest from a company or sector and lose influence.

We focus on:

- Board oversight and accountability
- Shareholder rights
- Major transactions
- Remuneration
- ESG risk management and disclosure.

We engage with companies primarily through our membership of the Australian Council of Superannuation Investors (ACSI), as well as directly and through investment managers.

We take our proxy voting rights seriously, always voting when it's practical. We take into account voting guidance from specialist service providers, recommendations from our investment managers, and our own engagement and voting principles.

More information on proxy voting

Read our Responsible Investment Policy at hostplus.com.au/investment/investment-governance.

We also publicly disclose a full record of our voting decisions on the investment governance section of our website: hostplus.com.au/investment/investment-governance.

Climate change

We recognise that climate change may influence the performance of our investments over time. We manage the financial risk to our portfolios by considering climate change in all aspects of the investment process, including strategic asset allocation, stress testing, and investment manager selection and review.

For more information please refer to our website: hostplus.com.au/investment/investment-governance/climate-change.

Getting started.

Completing your adviser self-registration

To begin, you will be required to complete an adviser self-registration.

This registration will allow you to manage client applications and, subject to client approval, their investments in SMI. It'll also allow you to provide delegated access to your support staff to assist you to manage your Hostplus SMI clients.

To complete the online adviser self-registration process you will need to provide the following information:

- Your business details including business name and ACN
- Your ASIC registered financial adviser number
- Your contact and identification details (driver licence or passport number).

We're here to help.

Have a question or want to learn more about what we offer? Contact us.

Call **1300 350 819** from 8am – 8pm (AEDT)
Monday to Friday

Visit hostplus.com.au/smi/adviser

Email smi@hostplus.com.au



Read the offer documents

- Product Disclosure Statement
- Additional Information Brochure
- Financial Services Guide



Get started online at hostplus.com.au/smi/adviser

- Complete an online registration.
- Complete the online identification requirements.



Create client applications

- Once the online registration is complete you can begin creating client applications.

SMI and Xplan

Hostplus have partnered with Iress to make the ongoing management of your clients SMI investments easy.

If you use Xplan, you can now set up data feeds for your clients from Hostplus SMI.

How to access Hostplus SMI data feeds in Xplan

Register as an adviser for Hostplus SMI [here](#).

It only takes a few minutes to register. You will need your ASIC financial adviser number and proof of identification e.g. a driver's licence.

Once you've registered please email the following information to smiadvisers@hostplus.com.au:

- Subject line: 'Xplan data feed registration'
- ASIC financial adviser number
- Full name
- Dealer group
- Practice name

Please note, that you will need to use the same email address you used for your adviser registration.

Your Adviser ID can then be used to enable your SMI data feeds through Xplan.



Need more information? Request a call back.

Please contact Xplan support on **1300 130 069** if you need assistance with your Adviser ID or mapping process.

Important information

All information is correct at March 2022. This information contains general advice only and does not take into account your personal objectives, financial situation or needs. You should consider if this information is appropriate for you in light of your circumstances before acting on it. Please read the Hostplus Self-Managed Invest (SMI) Product Disclosure Statement (PDS), available at hostplus.com.au/smi before making a decision about Hostplus SMI. Hostplus' products (which include its investment options) are designed for a particular target market. Please read our Product Disclosure Statement and Target Market Determination available at hostplus.com.au for a description of the target market and to understand what's right for you. Hostplus Self-Managed Invest (SMI) is issued by Host-Plus Pty Limited ABN 79 008 634 704, AFSL 244392 as trustee for the Hostplus Pooled Superannuation Trust (PST) ABN 13 140 019 340. HP1391 03/22



Mail Hostplus Self-Managed Invest,
PO Box 764, Melbourne, VIC 3001
Phone 1300 350 819
Email smi@hostplus.com.au

hostplus.com.au/smi

